



## GUIDE FOR ACCOMMODATION PROVIDERS 2021

### Introduction

The Multi Pass is a multi-activity offer promoted by the Portes du Soleil, its aim is to boost the summer season. The card can be presented by accommodation providers as a great way for their visitors to make savings: "If you stay in my chalet or apartment, you can use the Multi Pass to do more than 50 activities for €2 per day!" It's an unbeatable price and a winning argument!

The card means significant savings for holidaymakers; a quick estimate indicates that it can save up to €20 per day, per person.

If you want your visitors to benefit from the Multi Pass offer, all you need to do as the accommodation provider is to join "Association de Développement et Promotion Estivale des Portes du Soleil".

### Multi Pass Presentation

#### What is the Multi Pass?

The Multi Pass is a smart card that allows the holder unlimited access to a wide variety of activities during their stay: mountain lifts for walkers, swimming pools and lakes, tennis, ice rinks, in-resort road-trains, cultural sites and public transport (Balad'Aulps Bus, Columbus and TPC network from Troistorrents in Switzerland).

#### Who is the Multi Pass for?

It's for all holidaymakers who want to make the most of the mountains at a reasonable price.

#### Multi Pass options:

- €2 per person per day for holidaymakers staying with a participating accommodation provider. Minimum stay 2 days.
  - €11 or CHF12 per person per day for holidaymakers not staying with a participating accommodation provider.
  - €75 or CHF85 for the season pass (smart card carries a photo of holder; non transferable)
- The Multi Pass is free for children under 5 years.

The Multi Pass smart card is hands-free (it can stay in your pocket when going through lift barriers). It must be purchased along with each Multi Pass (price €1 or CHF1.50). Although it is non-refundable it can be reused in the winter or summer.

#### What period does the Multi Pass

The Multi Pass is valid from 12 June to 12 September 2021 with extension from 28 May to 1<sup>st</sup> November according to activity providers' availability, timetables and opening schedules.

## **What activities are on offer with the Multi Pass?**

In line with previous summers, it is expected that the following activities will be available this summer:

### **Abondance**

- Tennis
- Abondance Abbey
- Maison du Val d'Abondance

### **La Chapelle d'Abondance**

- Tennis

### **Châtel**

- Super Châtel cable car
- Morclan chairlift
- Pierre Longue chairlift
- Rochassons chairlift
- Tennis
- Road train
- Loy minigolf
- Forme d'O - swimming pool complex

### **Avoriaz**

- Express Prodains cable car
- Mossettes France chairlift
- Chaux Fleurie chairlift
- Lindarets chairlift
- Séraussaix chairlift
- Minigolf
- Tennis
- Road train

### **Morzine**

- Pointe de Nyon chairlift
- Super Morzine chairlift
- Zore chairlift
- Pléney cable car
- Tennis
- Indoor ice rink
- Road train
- Indoor and outdoor swimming pool complex

### **Les Gets**

- Mont Chéry cable car
- Pointe chairlift

- Express Chavannes chairlift
- Ecoles swimming lake
- Tennis
- Road train and culture tours on the road train
- Museum of Mechanical Music
- "Lire aux Gets" library

### **Vallée d'Aulps: Montriond and Saint-Jean d'Aulps**

- Montriond bathing lake
- Grande-Terche cable car
- Minigolf
- Le Biot tennis
- Corbier tennis
- Vallée d'Aulps Abbey Discovery Centre

### **Champéry**

- Champéry Croix de Culet cable car
- Indoor and outdoor pool
- Indoor climbing wall
- Tennis

### **Val d'Illeaz – Les Crosets – Champoussin**

- Crosets Marcheuson chairlift
- Crosets - Pointe des Mossettes chairlift

### **Morgins**

- Foilleuse chairlift
- Outdoor pool
- Tennis
- Minigolf
- Vieux Moulins de la Tine

### **Public transport between resorts**

Balad'Aulps

Colombus

Chablais buses (from Troistorrents)

Troistorrents – Morgins

Troistorrents – Champéry

## Other advantages with the Portes du Soleil Multi Pass

In most resorts, a significant number of activity providers offer from 10% to 50% reduction to Multi Pass holders, which is another good reason to recommend it to your guests!

## Accommodation providers' registration

### What conditions apply when registering for the Multi Pass scheme?

- Hosts must be registered with the tourist office,
- Hosts pay **€10 per bed** (according to the number of beds actually available and officially verified) if payment is received **before 31 May 2021**,
  - or €15 per bed if payment is made between 1 June and 30 June;
  - or €25 if payment is made after the 1<sup>st</sup> July 2020.
- Hosts must pay the "Taxe de séjour".

## Summer 2021 New : Offer an all-inclusive package to your guests !

You can buy **season Multi Pass to offer them to your guests** as they stay in your accommodation.

- The cost is **€40 per bed** (instead of €75).
- Hands-free card : 1€ must be paid at the cash desk when withdrawing.

**Your selling point:** The Multi Pass offered for a stay of 2 nights or more in my establishment! You offer the Multi Pass to your guests as soon as they arrive, they will no longer need to go to the mountain lift ticket offices or pay an additional sum for the purchase of the passes.

For you: Gain in simplicity and efficiency! You give the Multi Pass package to your guests as soon as the key is handed over, no more paper vouchers. We advise you to pass the cost of these packages on to your prices.

Remember to note the pass references before giving it to guests.

In case of loss, the pass will be canceled and reissued; only the cost of the hands-free card will be lost.

**Season Multi Pass**, under the name of the accommodation, is valid from 28 may to 1st november 2021\* only transferable to guests as part of a minimum stay of 2 nights.

*\* depending on participating service providers' opening hours and dates, availability and conditions*

### **How is a “bed” defined?**

The definition is the total number of officially registered beds for guests at your accommodation. As an example, a double bed, sofa-bed or campsite pitch represents two beds.

The number of beds to declare is the figure that appears on the document issued by the Prefect, and the same figure that you have given to the tourist office.

### **Special advantages for accommodation providers!**

Each accommodation provider is entitled to buy 2 Multi Pass season passes at half-price: €37.50 or CHF42.50. The reduction will be applied by the mountain lift ticket offices which issue the Multi Pass when you present a voucher from the tourist office.

## **The Multi Pass for holidaymakers**

### **How can visitors find participating accommodation providers?**

The list of agreed accommodation providers is available online at [www.portesdusoleil.com](http://www.portesdusoleil.com) from early May.

Multi Pass accommodation providers will be provided with a sticker (“Hébergeur partenaire – Multi Pass Portes du Soleil”) so they can be found easily by tourists.

### **How can holidaymakers find out about Multi Pass activities?**

A booklet will be available in all tourist offices and at mountain lift company ticket offices. All details will also be available online at [www.portesdusoleil.com](http://www.portesdusoleil.com)

### **Can tourists buy the Multi Pass at any time?**

No, visitors must buy the Multi Pass **for the duration** of their stay with a participating accommodation provider. Their minimum stay must be 2 days to qualify for the Multi Pass at the promotional rate.

All participating accommodation providers should give the Multi Pass voucher to their guests, clearly indicating on it their date of arrival and departure.

By way of example, a family staying for 6 days cannot buy the Multi Pass for only 3 days.

### **Does a minimum stay apply if visitors wish to buy the Multi Pass?**

Yes, the Multi Pass can only be offered to guests if they stay a minimum of 2 days (price €4).

### **Can paragliders with a Multi Pass use the mountain lifts for walking as much as they like?**

Yes, of course!

### **Mountain-bikers can enjoy Multi Pass benefits too**

To enjoy all the benefits of the Multi Pass, mountain-bikers should present their Portes du Soleil MTB liftpass to their participating accommodation provider. They will then be given a Multi Pass voucher which is valid for the same duration as their MTB pass.

Accommodation providers should simply check the box marked MTB (VTT) on the Multi Pass voucher.

## **How do visitors collect their Multi Pass?**

Guests should go to cash desk and present the Multi Pass voucher issued by participating accommodation providers (photocopies or digital images will not be accepted). Visitors will be expected to pay for the compulsory smart card at this point too.

Cash desk points :

- Mountain lift ticket offices :
  - Avoriaz
  - Châtel
  - Les Gets
  - Morzine
- Tourism offices :
  - Abondance
  - La Chapelle d'Abondance
  - St-Jean d'Aulps

## **2021 News :**

For summer 2021, volunteer hosts will test an online Multi Pass booking and sales platform. After initialization by the host of the data of the stay, the customer receives an automatic email with the terms of purchase of his Multi Pass cards.

Depending on the characteristics chosen by the host, the Multi Pass will be issued:

- by the host via the B2B sale of its resort or offered to customers via season passes
- by the mountain lift ticket offices of his station
- by the customer himself thanks to online sales via a top-up of the bundle or a withdrawal from ATMs.